



### AAAID's Investment Criteria for Greenfield Projects

The targeted new projects should meet the following criteria:

1. The project aligns with the "Contribution to food security" KPI.
2. Total invested capital in any country should not exceed 20% of all AAAID Agricultural investments.
3. Total invested capital in any sector should not exceed 30% of all AAAID Agricultural investments.
4. AAAID shareholding in the investment (common stock and/or preferred stock) is within a range of 25% to 49%\* for Greenfield projects.
5. The project's Profitability Index (PI) should be greater than 1 for common equity investment.
6. The total return for the preferred stock should not be less than Cost of capital/opportunity cost plus premium not less than 6%\*.
7. The total investment cost should not be less than 20 million USD and AAAID's investment (common stock and/or preferred stock) should not be less than 2.5 million USD.
8. Equity component should not exceed 50% of the total investment cost\*.
9. The Target company has a dividend policy to disburse at least 20% of net profits\*.
10. Due diligence should be conducted for partner/s (financial, legal, KYC).
11. Feasibility study completed by a reputable consultant covering market, technical and financial sections available.
12. The initiative is aligned to AAAID's investment programs and investment initiatives.
13. Financial close (debt and equity) has been achieved prior to board approval.
14. Potential partners are not PEPS's (Politically Exposed Person).
15. Seed capital from project sponsor has been disbursed.
16. The investment climate in the country should be attractive.

\* Board approval required for any exception.